HOW TO ASSESS A ROOF

1. Conducting a roof inspection with purpose means...

• • •

2. What is the first step to making a roof assessment?

3. Infrared moisture detection, nuclear gauges and capacitance induction are all non-destructive tests for moisture in a roof.

True False

DECIDING BETWEEN A REROOF AND A RESTORATION

1. A new commercial roof can cost anywhere from $6 to $20. How much do costs for coatings usually range?

2. It doesn't matter whether you are reroofing or restoring, a project on a commercial roof is equally disruptive to the occupants of the building.

True False

3. A restoration project uses less _____ and often fewer _____, saving both contractors and their clients money in comparison to reroofing.

BENEFITS OF ROOF RESTORATION

1. When you choose to restore a roof, you are getting more _____ _____ per square foot, which is more sustainable and economical than a reroof.

2. For contractors, selling restoration in combination with a maintenance plan is a great way to create consistent cash flow and happy customers.

True False