

WEDGE

R O O F N G

EST. 1976

P.707.763.5475

F.707.TIS.8417

CA License: 416737

WedgeRoofing.com

5 Casa Grande Road, Petaluma, CA. 94954

Step Into Success with Wedge Roofing!

Are you ready to take your sales career to the next level? Join Wedge Roofing, a trusted, locally-owned company with a stellar reputation for delivering excellence to our clients for nearly five decades. As a **Outside Sales Representative** with us, you'll enjoy the rare opportunity to combine your ambition and skills with a company that sets you up for success. With a foundation of pre-qualified leads, a supportive team, and a commitment to always exceeding client expectations, you'll have everything you need to build lasting relationships and close high-value deals. If you're driven, results-oriented, and ready to thrive, we can't wait to meet you!

The Team

Wedge Roofing is a nationally award-winning roofing company that has earned its reputation as the San Francisco Bay Area's most trusted roofing contractor, with almost five decades of residential and commercial roofing excellence in Marin County, Sonoma County, and Napa. You can learn more about us here: <https://www.wedgeroofing.com/>

Celebrating our 49th year of business, Wedge Roofing is the recipient of numerous awards, but we are perhaps most proud of being a recipient of the Better Business Bureau Torch Award for Ethics, in recognition of being a BBB A+ rated company's commitment to providing ethical and trustworthy roofing services, as well as supporting our local community. You will be working with one of the most reliable contractors in Northern California, giving you a strong foundation for success and growth as our company's most important representatives.

PAY & BENEFITS

This is a commission position with weekly predictable draws. Wedge Roofing's compensation package far exceeds the industry standard. On average, a successful starting salesperson can expect to earn **\$100,000+** annually. Mid-range salespeople **are valued at \$250,000+**, and top-performing salespeople earn **\$400,000+**. Office space, company vehicle, and phone provided. Upon completion of the probation period, employees will have access to **Health, Vision & Dental Insurance, 401k,** and **Profit Sharing.**

We pride ourselves in providing a nurturing and supportive environment that goes from the top down. Our success is dependent upon the success of our employees. With professional local office staff operating from our home base and a full yard in Petaluma, you will have a strong and reliable foundation to allow you to concentrate on selling and growing your business with us.

Wedge Roofing provides all leads and initial contacts. Due to the trust we have gained with the community over 49 years, over 35% of our leads are previous customers and/or referrals.

Serious customers are waiting for you through pre-qualified leads; no cold calling is required. We want you to maximize your personal income while providing unparalleled customer service and satisfaction. We are looking for long-term, career-minded people. If that is you, we look forward to hearing from you!

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THE PERFECT CANDIDATE

- Can complete 3-4 highly qualified leads daily.
- Has exemplary communication and client service skills.
- Demonstrated sales built upon selling value, quality, reputation and rapport, not price.
- Has a minimum of two years high-end roofing sales in residential/light construction
- Can climb and inspect roofing systems.
- Knowledge of coatings and spray polyurethane foam is a plus, but not required.
- Have a working knowledge of basic computer and mobile software.
- Has a valid driver's license, is drug free and is able to pass a background check.

SUBMIT RESUME

Submit your resumes through [this site](#), we look forward to speaking with you! All resumes and inquiries are held in the strictest confidence. No contact with current employer will be initiated without the applicant's consent.

You can also send resumes directly to gary@WedgeRoofing.com to be reviewed.