





## PART 1: WHAT YOUR FIELD CREW NEEDS FOR SUCCESS

Why is clear and constant communication so vital for meeting your field crew's need	s?
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What strategies can you employ to better understand your field crew's values and needs?

## PART 2: FINDING SOLUTIONS FOR YOUR CREW'S PAIN POINTS

What is the process of finding solutions for problem areas your field crew may be experiencing?

How can you ensure a vendor is going to empower your field crew?

## PART 3: CHALLENGES TO LAUNCHING THOSE SOLUTIONS

What do you do if this new service isn't working for your field crew?

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