# CONVERSATIONS \*\*CONVERSATIONS\*\*\*









### Steve Little, Head Coach at KPost Roofing & Waterproofing DFW



Little is one of the three original officers to launch KPost in November 2003. In 2005, Steve founded National Roofing Partners (NRP), a nationwide partnership of professional roofing contractors focusing on Roofing, Telecom, Solar and Paving, where he now serves as CEO. NRP member companies have a national footprint of over 200 locations and 13,000+ employees with more than \$1 billion in annual collective revenue. Little has vast experience serving many boards and committees and is currently involved with National Roofing Alliance, NRCA Committee, RoofPAC, NRLRC, International Risk Managers Institute (IRMI) and Construction Financial Managers Association (CFMA). He is also a founding Partner in NWIR -National Women in Roofing and the YCC -Young Contractors Council.



### John Esbenshade, Director of Workforce Development NRCA



John Esbenshade serves as the Director of Workforce Development of the National Roofing Contractors Association. John started in education, working as a teacher for at-risk middle and high school students. He has held certifications in English 6-12, History 6-12, ESOL K-12, and TEFL (Teaching English as a Foreign Language). He is an alumnus of Florida Southern College in Lakeland, Florida, where he majored in Psychology and is currently pursuing his MBA from the University of Florida. Prior to joining NRCA, John worked at NCCER developing curriculum for the construction industry.



#### Henry Staggs, NCCER Master Trainer



Henry has been in the roofing industry since the early 1980's. From the ground clean to the owner of a multimillion dollar a year roofing company. Henry has held every tool and worn every hat. His real-life experience in the roofing industry. His training in psychology in university and every roofing class he has ever taken. Makes Henry and unique consultant, one who understands that each project is different and that we have to bend to the ebb flow of things. Henry treats every client as if they are his only clients and in order to make sure he can serve well. Henry limits the number of clients he will work work.





# Where We Are as an Industry

- oxdot Over 300k jobs currently available in the construction industry.
- Large variances in quality of work from company to company.
- Businesses building their own trainings without the infrastructure to develop trainings.
- All trades are hurting roofing as much as any.









# Universally recognized by industry and government as the training, assessment, certification and career development standard.

- Founded in 1996
- Developed curricula for more than 70 craft areas
- Coupled with a complete series of 70 assessments offered in over 6000 NCCER accredited training assessment locations nationally
- ➤ Online tracking of all accreditations and education modules
- ➤ Partnered with NRCA on updating Roofing apprenticeship curricula in 2019 in English & Spanish



#### WHAT NCCER OFFERS

#### Comprehensive Workforce Development System

- Accreditation
- Instructor Certification
- Standardized Industry-Driven Curricula
- Nationally Recognized Skill Assessments
- Industry-Recognized Credentialing & Certification
- Construction Career/Recruiting Resources (Build Your Future)
- Construction Safety & Front-Line Management Education

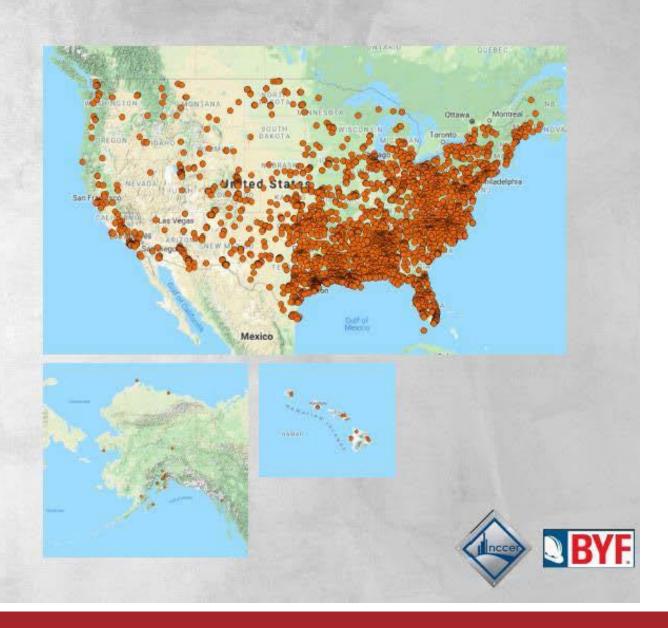






### UTILIZED IN ALL 50 STATES

- 700+ Accredited Organizations
- Currently over 6,177 formally recognized points of delivery for training and assessments under 1,324 programs





## INDUSTRY-RECOGNIZED CREDENTIALS

#### **NCCER's Registry System**

- Confidential, secure storage
- Documents training and skills attainment
- Provides portable, industry-recognized credentials

Free, online, secure and user-friendly way to submit, review and manage:

- Training and certification information
- Performance Verification credentials





#### Who is ABC and NCCER?









### Core Purpose

ABC's Purpose is:To Provide Members and their Employees with an Opportunity to Succeed

- ≥21,000 + Member Firms
- ► All 50 states
- ≥69 chapters
- ≥60 training facilities
- ➤ Members have invested \$1.5 billion to educate with over 1.1 million attendees.





# NCCER Roofing Apprenticeship Curriculum Overview

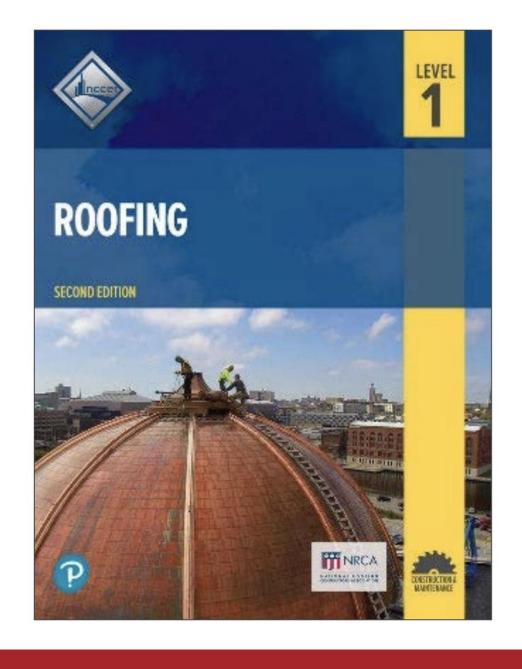
- > Developed in partnership with NRCA.
- Consisting of two levels, the NCCER Roofing curriculum will prepare students to sit for the NRCA ProCertification exam.



# ROOFING LEVEL I COURSES

- > 16101 Intro to Roofing
- ➤ 16102 Roofing Safety
- > 75901 Fall Protection Orientation
- > 16103 Drawings in Roofing
- > 16105 Intro to Steep-Slope Roofing
- ➤ 16106 Intro to Low-Slope Roofing
- > 16104 Substrates, Decks, & Roof Insulation
- > 16107 Sheet Metal in Roofing
- ➤ 38102 Rigging Practices

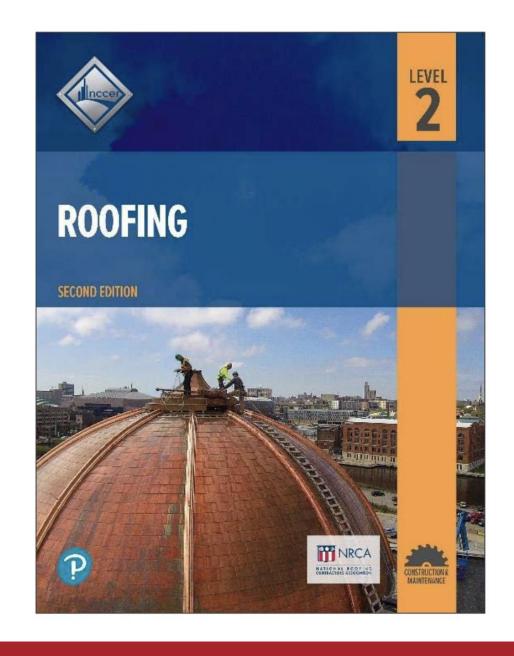
Spanish Translation Available January 2022.





#### **ROOFING LEVEL 2**

- Level 2 prepares learners to install and repair various roof systems. Introduces trainees to components of each roofing system as well as best practices and safety concerning their installation.
- Courses Available Summer 2022.
- > Spanish translation ready for release Fall of 2022.

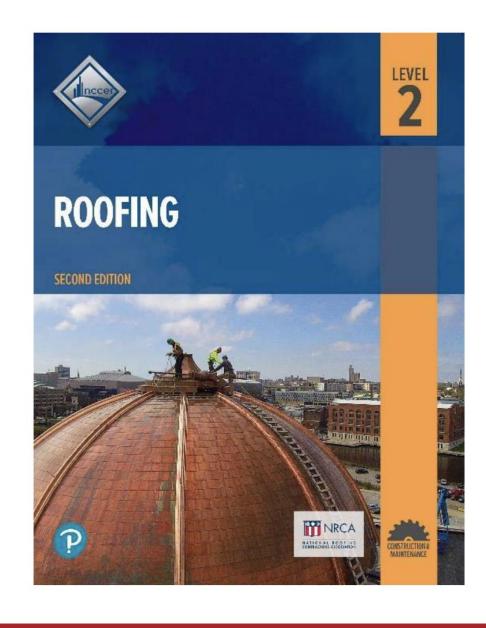




#### ROOFING LEVEL 2 COURSES

#### Available Summer 2022

- ➤ 16201 Asphalt Shingle Roof Systems
- > 16202 Clay and Concrete Tile Roof Systems
- > 16203 Wood Roof Systems
- > 16204 Slate Roof Systems
- > 16205 Metal Roof Systems
- > 16206 Thermoplastic Roof Systems
- > 16207 EPDM Roof Systems
- > 16208 Built-Up Roof Systems
- > 16209 Modified Bitumen Roof Systems
- > 16210 Liquid-Applied Roofing
- > 16212 Roofing Service & Repair





# Roofing Apprenticeship Program Cost Summary

Course	Hrs	ition Cost er Trainee	Books/Material Cost Per Trainee	Department of Labor Annual Fee Per Trainee	Total Cost Per Trainee	Notes
Core	80	\$ 1,750.00	*\$112.00	\$300.00	\$1,862.00	**Before Discounted Price \$2,162.00
Roofing I	80	\$ 1,750.00	\$94.00	\$0.00	\$1,844.00	
Roofing II-A	80	\$ 1,750.00	\$101.00	\$300.00	\$2,151.00	
Roofing II-B	80	\$ 1,750.00	\$0.00	\$0.00	\$1,750.00	

<sup>\*</sup> with NCCER Connect

<sup>\*\*\$300.00</sup> DOL Annual Fee Discount - ECCA Grant Discount for Fall 2021

Course	Hrs		*Books/Material Cost Per Trainee	Department of Labor Annual Fee Per Trainee	Total Cost Per Trainee	Notes
Core	80	\$ 1,750.00	\$78.00	\$300.00	\$1,828.00	**Before Discounted Price of \$2,128.00
Roofing I	80	\$ 1,750.00	\$94.00	\$0.00	\$1,844.00	
Roofing II-A	80	\$ 1,750.00	\$101.00	\$300.00	\$2,151.00	
Roofing II-B	80	\$ 1,750.00	\$0.00	\$0.00	\$1,750.00	

<sup>\*</sup> without NCCER Connect

#### Participants Receive The Following

- Construction Site Safety; Roofing Level I;
  Roofing Level II and when complete all
  modules successfully (70 or above and pass
  Performance Profiles) receive a certificate for
  Roofing Program.
- CEF Certificates: Roofing Level I;
  Roofing Level II and when complete both
  levels successfully (70 or above and pass
  Performance Profiles) receive a certificate for
  Roofing Program.
- ➤ Dallas College Certificates: Students will receive a certificate with CEU's from Dallas College when students complete the program.
- >NRCA Certificate



<sup>\*\*\$300.00</sup> DOL Annual Fee Discount - ECCA Grant Discount for Fall 2021







