

## **Roofing Rules**

**REALTORS®** 

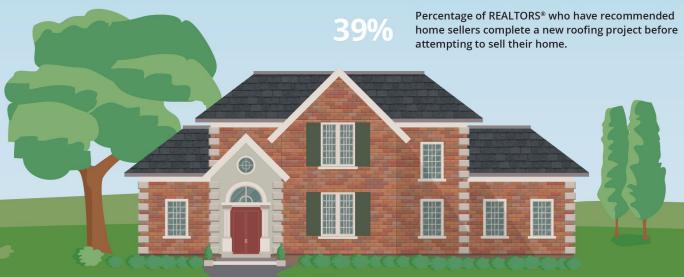
rank new roofing as the #1 exterior project with the most appeal to homebuyers and the highest ROI.

107%

Value estimated a homeowner recovers from a new roofing project when selling a home.

65%

Desire of homeowners to be home after adding a new roof.



Source: National Association of RFALTORS® 2019 Remodeling Impact Repor

#### Listen to Real Estate Pros

99%

Believe curb appeal is important in attracting a buyer

97%

Think that potential buyers find curb appeal important

94%

Have suggested sellers improve their curb appeal before listing a home for sale

Source: National Association of REALTORS® 2018 Remodeling Impact Report 75%

of homeowners feel a major sense of accomplishment when reflecting on their new roof project.

Source: National Association of REALTORS® 2019 Remodeling Impact Report

# Curb Appeal Impacts Home Value

Homes with high curb appeal tend to sell for an average of 7% more than similar houses with an uninviting exterior.

Source: Joint study by the University of Alabama and the University of Texas at Arlington.

Nearly 25% of sellers who make home improvements sell above list price.

Source: Zillow®





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39% Percentage of REALTORS® who have recommended home sellers complete a new roofing project before attempting to sell their home.

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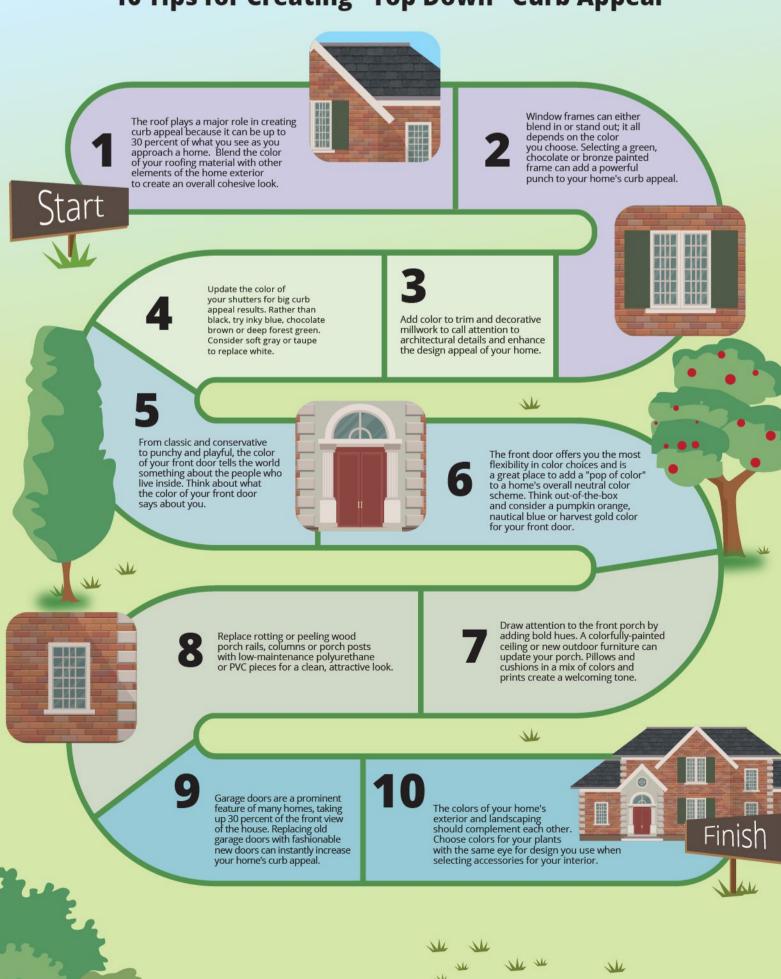
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## 10 Tips for Creating "Top Down" Curb Appeal



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